INTERNATIONAL BUYER RESOURCE

E-2 Acquisition Screening Worksheet

This worksheet helps coordinate the business-acquisition discussion with qualified immigration and transaction counsel. It is educational and is not immigration, legal, tax, or investment advice.

Investor and investment coordination

- ☐ Confirm treaty-country nationality with an experienced immigration attorney
- ☐ Document the lawful source and path of every investment dollar
- ☐ Determine how funds will become committed and placed at commercial risk
- ☐ Confirm the investor will develop and direct the enterprise
- ☐ Coordinate ownership percentages, entity structure, escrow, and closing timing

Business-level screen

- ☐ The business is real, active, operating, and capable of producing services or goods
- ☐ The investment is substantial in relation to the total cost of the enterprise
- ☐ The business is more than a passive or speculative investment
- ☐ Current operations and the business plan support a credible growth path
- ☐ The enterprise is not marginal and can create economic contribution beyond the investor

Transfer and closing conditions

- ☐ Lease, franchise, license, and material contracts can be transferred or approved
- ☐ The purchase agreement coordinates immigration and financing contingencies
- ☐ Working capital and post-closing operating funds are separately identified
- ☐ The seller's transition plan supports operational continuity
- ☐ The buyer understands required licenses, management duties, and hiring assumptions

ATTORNEY COORDINATION

Build the transaction and immigration case together

A financially attractive business is not automatically suitable for an E-2 strategy. The business, funding path, ownership, transaction documents, and business plan must be coordinated as one file.

Documents to organize

- ☐ Passport and nationality documentation for each investor
- ☐ Bank statements, sale documents, gifts, loans, tax records, and transfer receipts
- ☐ Purchase agreement, escrow evidence, entity documents, lease, and licenses
- ☐ Business financials, payroll, employee records, contracts, and asset lists
- ☐ Business plan, organizational chart, hiring forecast, and use-of-funds schedule

Questions for the advisory team

- ☐ What conditions must be satisfied before funds are released?
- ☐ Which financing sources or seller-financing terms are acceptable for this case?
- ☐ What ownership and control structure is required?
- ☐ Which employees, licenses, and premises are essential to the operating plan?
- ☐ What happens to the transaction if the visa is delayed or denied?

Candidate acquisition

TARGET BUSINESS _____

PURCHASE PRICE _____

CASH COMMITTED _____

ATTORNEY REVIEW DATE _____

Joe coordinates the acquisition discussion. Immigration eligibility and transaction documents should be reviewed by the appropriate licensed professionals.

Schedule an E-2 buyer acquisition consultation